



**Evans Vanodine International**  
GLOBAL HYGIENE SOLUTIONS



### **Online and Over the Counter (OTC) sales**

With the increasing popularity of selling chemicals online, we would like to inform you of our standpoint regarding this at Evans Vanodine International (Evans).

Evans products are produced for the professional market only and are not intended for resale into the retail market for use by the general public.

'Professional Use' refers to products which are used at work as part of a person's job. The use of these products should be supported by training. Risk assessment for the intended use of these products requires the provision of a Safety Data Sheet (SDS).

Retail or consumer use products do not require training or the provision of an SDS and are designed for use without Personal Protective Equipment (PPE), such as goggles or gloves.

Sales of products on the internet or directly to none business users for home use are by definition 'retail', as the user is not at work or carrying out their job.

The responsibility for sales of 'Professional Use' products online or OTC lies solely with the distributor or vendor. Evans would not be liable for any injury or consequential damage that arises as a result of the supply of Professional Use products into the retail sector and the failure to use the correct procedures and equipment when using Evans products.

We would therefore recommend that the professional nature of customers is confirmed at point of sale, via business name or similar means, and a signature or similar online confirmation is obtained in order to accept liability.

Evans Vanodine Management  
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